

## ANZ – PTX Case Study

### Overview

Having been aggressive in approaching e-commerce in the past, the Australia New Zealand (ANZ) Investment Bank was now seeking to consolidate its position as a market leader in the Australian and international Capital Markets. ANZ Investment Bank was looking for a technology partner that had a good grasp of the investment banking business and could also deliver a leading technology solution that provided ease of access and simplicity for handling and managing an investor's Capital Markets transactions.

After an exhaustive RFP (request for proposal) process, starting with more than 20 vendors, ANZ Investment Bank chose IT&e's NextSet PTX to offer a real-time automated trading system to its corporate and institutional clients.

### The Requirement

In today's competitive environment, the challenge for banks and other financial institutions is to increase productivity, reduce internal costs and improve service to clients by offering 24x7 trading, a faster response and a broader range of financial products.

In addition to being secure, reliable, scalable and well integrated with the host's systems, a successful online trading system needs to provide the following:

- Easy accessibility
- Efficiency
- Automated pricing
- Access to transaction history

ANZ chose IT&e's NextSet PTX because it supports multiple asset classes, can incorporate the bank's existing pricing, risk management and back-office systems and can interoperate with other trading venues.

### The Solution

NextSet PTX offers Web-based electronic trading to corporate and institutional clients in cash deposits (money markets), bank bills, commercial paper, fixed income and repos.

The NextSet PTX installation at ANZ Investment Bank - available to ANZ's investor clients as ANZ CM Online - features a customized interface and embeds ANZ's business process rules for each instrument. ANZ's Australian and New Zealand clients use ANZ CM Online to transact AUD and NZD Deposit and Loan Cash products, AUD Bank Bills, AUD Commercial Paper, NZD Commercial Paper, AUD Fixed Income and Repos, NZD Fixed Income and Repos. The ANZ investor client needs only to have a Web browser with digital-certificate authentication to access the application.

The NextSet PTX installation at ANZ offers several features such as straight-through processing (STP) and easy navigation systems that provide ease of access and simplicity for handling and managing the client's transactions.

The thin-client application, which offers sophisticated system administrator functions, is hosted at ANZ's facilities and is integrated with ANZ's existing systems.

The application offers a streamlined, accurate and accountable approach, resulting in a significant reduction in the time and resources that clients spend in conducting their everyday transactions.

The NextSet PTX installation at ANZ returns real-time prices on request for price discovery and transactions. Client users of the installation can review deal acknowledgments or export the acknowledgment to a CSV file. They can also review the history of their transactions to ensure that their records are up to date.

IT&e provides 24x7 support, problem tracking and issue resolution for all issues pertaining to the NextSet PTX installation at the ANZ Investment Bank.



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